

# STRONGER TOGETHER

LEADING WITH PURPOSE



2026  
MARKETING  
OPPORTUNITIES

# PRESIDENT'S MESSAGE

## LANA HAMADEJ

As we step into this new year, I am honored to serve as President of our CAI Chapter. Our guiding theme—“**Stronger Together, Leading with Purpose**”—is more than a phrase; it is the foundation of how we will move forward as a community.

### Stronger Together

Our chapter is at its best when associations, business partners, homeowner leaders, and community managers come together as one. Each of us brings unique perspectives, experiences, and expertise to the table. Individually, our contributions matter; collectively, they create the strength that allows us to thrive.

When board members dedicate countless hours to serve their communities, when business partners share their knowledge and support, and when community managers guide with professionalism and care—we see the true meaning of being stronger together.

### Leading with Purpose

This year, we are committed to leading with purpose: ensuring that every program, every event, and every initiative is intentional, meaningful, and impactful. Our purpose is to:

- **Empower homeowner leaders** with education and tools to govern effectively.
- **Support community managers** with resources that enhance their professional growth.
- **Connect business partners** with opportunities to showcase their expertise and build lasting relationships.
- **Strengthen associations** by fostering collaboration, compliance, and community spirit.

When each of these groups is aligned with purpose, the result is stronger communities and a stronger industry.

### A Challenge to You

I challenge each of you to take one intentional step this year to grow stronger with our chapter:

- **Attend one more event** than you normally would.
- **Introduce yourself to someone new** and build a fresh connection.
- **Volunteer once**—whether it's serving on a committee, mentoring, or lending your expertise.

If each of us leans in just a little more, imagine the impact we can create together.

### Looking Ahead

This year, you can look forward to:

- Educational programs designed to elevate leadership and management excellence.
- Networking opportunities that build bridges among managers, partners, and leaders.
- Celebrations that recognize the hard work and dedication within our chapter.
- A continued focus on advocacy, ensuring our collective voice is heard where it matters most.

### Together, We Lead

Our chapter is not just an organization—it is a community. And like the communities we serve, its strength comes from connection, collaboration, and a shared vision. I invite you to actively engage this year: attend events, volunteer, mentor, and contribute your ideas.

By standing side by side, **we will grow stronger together, and by leading with purpose, we will create lasting impact.** Thank you for your commitment, your energy, and your passion. I look forward to all that we will accomplish—together.



Lana Hamadej, PCAM  
2026 CAI-GRIE CHAPTER PRESIDENT



# 2026 CALENDAR

## JANUARY

01 JAN	NEW YEAR'S DAY OBSERVED CHAPTER OFFICE CLOSED
7 JAN	COMMITTEE KICK-OFF BREAKFAST – 9:00 AM CIRCLE CITY CENTER – CORONA, CA
19 JAN	MARTIN LUTHER KING JR. DAY OBSERVED CHAPTER OFFICE CLOSED
20 JAN	EDUCATIONAL LUNCHEON – AB 1572 – 10:30 AM LOCATION – PECHANGA RESORT AND CASINO
28 JAN	CHAPTER BOARD OF DIRECTORS MEETING – 9:00 AM CHAPTER OFFICE – CORONA, CA
28 JAN	TRIVIA NIGHT – 6:00 PM LOCATION – NORTH/MID
31 JAN	2026 MARKETING PLAN CLOSES

## FEBRUARY

11 FEB	EDUCATIONAL LUNCHEON – 10:30 AM LOCATION – CENTRAL
16 FEB	PRESIDENT'S DAY OBSERVED CHAPTER OFFICE CLOSED
25 FEB	CHAPTER BOARD OF DIRECTORS MEETING – 9:00 AM CHAPTER OFFICE – CORONA, CA
26 FEB	COMEDY NIGHT FOR CLAC – 6:00 PM ONTARIO IMRPOV – ONTARIO, CA

## MARCH

4 MAR	EDUCATIONAL LUNCHEON & TOPGOLF – 10:30 AM TOPGOLF – ONTARIO, CA
20 MAR	WINE TOURS – TIME TBD VENUE TBD – TEMECULA, CA
25 MAR	CHAPTER BOARD OF DIRECTORS MEETING – 9:00 AM CHAPTER OFFICE – CORONA, CA
26 MAR	WRITING WORKSHOP - DAY 1 – 12:00 PM VIRTUAL / ONLINE

## APRIL

2 APR	WRITING WORKSHOP - DAY 2 – 12:00 PM VIRTUAL / ONLINE
6-9 APR	CAI CLAC ADVOCACY WEEK – TIME TBD SACRAMENTO, CA
17 APR	GOLF TOURNAMENT – 8:00 AM LOCATION – CENTRAL
23 APR	CHAPTER BOARD OF DIRECTORS MEETING – 9:00 AM CHAPTER OFFICE – CORONA, CA
29 APR	EDUCATIONAL LUNCHEON – 10:30 AM LOCATION – SOUTH

## MAY

13 MAY	EDUCATIONAL LUNCHEON – 10:30AM LOCATION – CENTRAL
25 MAY	MEMORIAL DAY OBSERVED CHAPTER OFFICE CLOSED
27 MAY	CHAPTER BOARD OF DIRECTORS MEETING – 9:00AM CHAPTER OFFICE – CORONA, CA
28 MAY	BOOTS, BUCKLES, AND COUNTRY NIGHTS – 6:00 PM LOCATION – CENTRAL

## JUNE

3-6 JUN	CAI NATIONAL CONFERENCE – TIME TBD VENUE TBD – FT. LAUDERDALE, FL
10 JUN	EDUCATIONAL LUNCHEON – 10:30AM LOCATION – NORTH
19 JUN	JUNETEENTH OBSERVED CHAPTER OFFICE CLOSED
24 JUN	CHAPTER BOARD OF DIRECTORS MEETING – 9:00AM CHAPTER OFFICE – CORONA, CA
25 JUN	BOWLING – 6:00PM LOCATION – CENTRAL/SOUTH

## JULY

3 JUL	4TH OF JULY OBSERVED CHAPTER OFFICE CLOSED
22 JUL	CHAPTER BOARD OF DIRECTORS MEETING – 9:00 AM CHAPTER OFFICE – CORONA, CA
23 JUL	BEACH BLANKET BINGO – 6:00 PM LOCATION – SOUTH
29 JUL	DESIGNATION & NEW MEMBER MIXER – 6:00 PM LOCATION – CENTRAL/SOUTH

## AUGUST

12 AUG	EDUCATIONAL LUNCHEON – 10:30AM LOCATION – SOUTH
26 AUG	CHAPTER BOARD OF DIRECTORS MEETING – 9:00 AM CHAPTER OFFICE – CORONA, CA
28 AUG	GLOW GOLF TOURNAY – 6:00 PM TEMECULA CREEK INN GOLF COURSE – TEMECULA, CA
31 AUG	CHAPTER EXECUTIVE DIRECTORS RETREAT – DAY 1 – TIME TBD CAI NATIONAL HEADQUARTERS – FALLS CHURCH, VA

## SEPTEMBER

1 SEP	CHAPTER EXECUTIVE DIRECTORS RETREAT – DAY 2 – TIME TBD CAI NATIONAL HEADQUARTERS – FALLS CHURCH, VA
7 SEP	LABOR DAY OBSERVED CHAPTER OFFICE CLOSED
9 SEP	EDUCATIONAL LUNCHEON – ANNUAL MEETING – 10:30 AM LOCATION – CENTRAL
23 SEP	CHAPTER BOARD OF DIRECTORS MEETING – 9:00 AM CHAPTER OFFICE – CORONA, CA
26 SEP	TRAP SHOOTING - 8:00 AM PRADO OLYMPIC SHOOTING RANGE – CHINO, CA

## OCTOBER

8 OCT	TRUNK 'OR' TREAT & MOVIE NIGHT – 6:00 PM LOCATION – CENTRAL/SOUTH
12 OCT	COLUMBUS/INDIGENOUS PEOPLE DAY OBSERVED CHAPTER OFFICE CLOSED
14 OCT	EDUCATIONAL LUNCHEON – 10:30AM LOCATION – SOUTH
28 OCT	CHAPTER BOARD OF DIRECTORS MEETING – 9:00 AM CHAPTER OFFICE – CORONA, CA

## NOVEMBER

4 NOV	EDUCATIONAL LUNCHEON – LEGISLATIVE UPDATE – 10:30 AM LOCATION – NORTH
11 NOV	VETERANS DAY OBSERVED
21 NOV	MONTE CARLO & TOPS AWARDS NIGHT – 5:30PM Temecula, CA
25 NOV	CHAPTER BOARD OF DIRECTORS MEETING – 9:00AM CHAPTER OFFICE – CORONA, CA
26-27	THANKSGIVING OBSERVED

## DECEMBER

16 DEC	CHAPTER BOARD OF DIRECTORS MEETING – 9:00AM CHAPTER OFFICE – CORONA, CA
25-31 DEC	HOLIDAYS OBSERVED CHAPTER OFFICE CLOSED

WE REGULARLY COMMUNICATE UPDATES AND UPCOMING EVENTS VIA EMAIL, FACEBOOK, INSTAGRAM AND LINKEDIN. BE SURE TO FOLLOW OUR ACCOUNTS AND LET US KNOW IF YOU AREN'T SEEING OUR EMAILS.

# CAI-GRIE CHAPTER SPONSORSHIP LEVELS

Maximize your membership by becoming an exclusive Diamond, Platinum, Gold, Silver, or Bronze sponsor. Simply select your desired marketing plan items through our online order form, and if your total meets the sponsorship threshold below, you qualify. **This bundled sponsorship opportunity ends January 31, 2026.** After that, any remaining options may be purchased individually on our website. **CLAC Supporter Distinction - If you spend at least \$500.00 in CLAC Upgrades in the MP, you get a distinction ribbon on your name badge, social media, and communications throughout the year.**

BENEFIT TYPE	BENEFIT DESCRIPTION	2026 MARKETING PLAN SPEND AMOUNT:				
		MANAGEMENT	BUSINESS PARTNERS			
		\$4,000+	\$20,000+	\$12,000+	\$7,500+	\$4,000+
		DIAMOND	PLATINUM	GOLD	SILVER	BRONZE
CAI-GRIE Chapter Sign: <b>Logo</b>	Company logo on Chapter sign to be placed near registration at all in-person events	✓	✓	✓	✓	N/A
CAI-GRIE Chapter Sign: <b>Text</b>	Company name in text on Chapter sign to be placed near registration at all in-person events	N/A	N/A	N/A	N/A	✓
CAI-GRIE Website: <b>Logo</b>	Company logo on homepage with the other sponsors in the same tier.	✓	✓	✓	✓	✓
CAI-GRIE Website Ad: <b>Logo</b>	Company logo on homepage sidebar for 1 month	N/A	✓	✓	N/A	N/A
CAI-GRIE Social Media: <b>Individual</b>	Company logo in an Individual social media post, twice.	N/A	✓	N/A	N/A	N/A
CAI-GRIE Social Media: <b>Individual</b>	Company logo in an Individual social media post, once.	✓	N/A	✓	N/A	N/A
CAI-GRIE Social Media: <b>Group</b>	Company logo in a group social media post with the other sponsors in the same tier, once.	N/A	N/A	N/A	✓	✓

## EXECUTIVE DIRECTOR'S MESSAGE

### ERICA TENNEY

As I wrap up my first full year as your Chapter Executive Director and complete my 22nd year in the industry, I want to express my heartfelt gratitude for the incredibly warm welcome I have received. While I came into this role already knowing many of you, this past year has given me the gift of building new connections and strengthening existing relationships. The sense of community, collaboration, and kindness within CAI-GRIE is truly unmatched.

Looking ahead to 2026, I am filled with excitement and optimism. Our Chapter is made up of amazing individuals whose passion and commitment inspire me daily. Together, we will continue to grow, innovate, and create meaningful opportunities for education, networking, and advocacy.

This year, you'll notice a refreshed calendar. While we've streamlined the number of luncheons, we've also introduced new events and added fresh twists to some of our legacy favorites. My hope is that each of you will find opportunities that not only benefit your professional journey but also strengthen the bonds of our community.

I invite you to take a look through this Marketing Plan and secure your spot in what promises to be another successful and engaging year. Let's keep the momentum going, embrace new ideas, and make 2026 one of our most impactful years yet.

**Cheers to 2026! Let's make it unforgettable, together!**



*Erica Tenney*  
CAI-GRIE EXECUTIVE DIRECTOR

#### REFUND POLICY:

All sales are final and non-refundable. Requests to transfer sponsorship funds to another event must be submitted at least 60 days prior to the event date or advertising deadline. Each transfer request will incur a non-refundable \$50 fee per individual sponsorship or advertising opportunity change. Please note that transferred funds will be applied based on the current cost of the sponsorship, not the original marketing plan price. All sponsorship funds must be used within the 2026 calendar year.

# EDUCATION LUNCHEONS

## SPONSORSHIP OPPORTUNITIES

Reserve a tabletop to connect one-on-one with Community Managers and Homeowner Leaders at our nine (9) Education Luncheons, or host a table of 8 for a more personal experience. Each luncheon includes an hour of networking followed by an educational presentation, with events held regionally to better target your marketing. Managers are encouraged to attend for continuing education credits, making this a prime opportunity to collect business cards and expand your outreach. Attendance averages 130–150, with about 40% Community Managers and Homeowner Leaders.

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Tabletop Exhibitor	Includes pre-event promotion, recognition at event, 6-foot table. 2 Company representatives included.	2 Attendees	35	\$700	\$1,000	\$800	\$1,200
Tabletop Exhibitor w/CLAC Upgrade	Includes pre-event promotion, recognition at event, 6-foot table. Pre-select your table location. \$100 of sponsorship benefits the California Legislative Action Committee (CLAC) and helps us reach our Chapter contribution goal.	2 Attendees	35	\$800	\$1,100	\$900	\$1,300
Luncheon Table of 8	Includes pre-event promotion, recognition at event.	2 Attendees	2	\$450	\$550	\$500	\$600
Networking Sponsor	Entitles a non-exhibiting business partner to attend 30 minutes AFTER Exhibits open to network away from the Tabletop Exhibits. <b>Max 1 per company, per luncheon.</b>	1 Attendee	1 Per Company, Per Luncheon	\$125	\$200	\$150	\$225
Registration Sponsor	Meet and greet all attendees one-on-one as they arrive, and help check them in.	1 Attendee	1	\$300	\$400	\$400	\$500
Bag Sponsor	Includes pre-event promotion and recognition at event. <b>Sponsor supplies bag to be given away at registration.</b>	1 Attendee	1	\$300	\$400	\$350	\$450
Membership Sponsor	Includes pre-event promotion, recognition at event, company representative goes on stage to pull a business card from the non-member Manager or CAVL attendee basket, announcing and being the recruiter for the Manager or Homeowner Leader pulled for one year. <b>The Chapter will secure the membership for the winning Manager or Homeowner Leader.</b>	1 Attendee	1	\$300	N/A	\$350	N/A
Refreshment Sponsor – Applies to All Six North and South Luncheons	Includes pre-event promotion, recognition at event, signage at the Coffee/Water/Tea Station. Generic Cups and supplies will be provided, you may provide your own branded coffee/tea cups.	1 Attendee	4	\$300	\$400	\$350	\$450
Pen Sponsor	Includes pre-event promotion and recognition at event. Sponsor supplies company-branded pens to be placed on luncheon rounds and has the option to attach a business card to each pen. <b>Pens must be delivered to the Chapter Office at least two weeks prior to luncheon.</b>	0	1	\$150	\$200	\$200	\$250
Coffee Cart Sponsor – Applies to all Three Central Luncheons	Keep attendees energized and ready to learn with a wickedly good cup of coffee! As the Coffee Cart Sponsor, your company will be featured with signage at the cart and highlighted in pre-event promotions on the Chapter website, emails, and social media.	1 Attendee	2	\$450	\$550	\$500	\$600
Topgolf Bay – SPECIAL (Only at March 4th Luncheon)	The sponsoring company will have a designated Topgolf Bay immediately following the Education Luncheon for two hours. <b>Does not include Exhibit or Luncheon Attendance</b>	6 Golfers	10	\$300	\$400	\$400	\$500
<b>TICKET TYPE</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
Manager or Homeowner Leader Tickets		1	NO LIMIT	\$50	\$55	\$55	\$65
Tabletop Exhibitor (3rd Representative)		1	NO LIMIT	\$75	\$85	\$85	\$95

# ONLINE COURSE ADVERTISEMENT: ARTICLE WRITING WORKSHOP & BOARD LEADER CERTIFICATE

## SPONSORSHIP OPPORTUNITIES

**This advertisement sponsorship will cover both online workshops.** The online Article Writing Workshop taught by Connect Magazine Editors for any member who has an interest in writing an article for the magazine. The online Board Leader Certificate class is for homeowner leaders who would like to obtain their Board Leadership Certificate. It is a two-day online workshop. **Dates TBD.**

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
2 Minutes Feature Sponsor	Includes attendance by 1 Business Partner virtually to give a 2 minute verbal advertisement for your company. Includes pre-event recognition on the website and emails.	1	5	\$100	\$150	\$150	\$200
<b>TICKET TYPE - BOARD LEADERSHIP CERTIFICATE ONLY</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
	Business Partner Attendee	1	NO LIMIT	\$25	\$50	\$25	\$50
	Member Manager Attendee	1	NO LIMIT	\$20	N/A	\$20	N/A
	Non-Member Homeowner Leader	1	NO LIMIT	N/A	\$25	N/A	\$25
	Member Homeowner Leaders	1	NO LIMIT	\$0	N/A	\$0	N/A
<b>RAFFLE PRIZE</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
Raffle Prize Sponsor – Chapter Provides	Chapter to purchase a raffle prize and place your logo, company contact information on the raffle prize. <b>This sponsorship does NOT include attendance.</b>	0	NO LIMIT	\$50	\$50	\$50	\$50



**EVENT LOCATION**

**NORTH/CENTRAL**

**TRIVIA NIGHT  
WEDNESDAY, JANUARY 28**

Gather your friends, grab a drink, and get ready to put your knowledge to the test! From random facts and pop culture to history and maybe a few trick questions, Trivia Night is all about laughs, friendly competition, and showing off those “useless” facts you never thought would come in handy. Prizes, bragging rights, and a whole lot of fun await—will your team come out on top?

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Trivia Team Sponsor	Your company will receive a branded sign at the team's table and your logo featured on pre-event promotions, event signage, the Chapter website, emails, and social media. Sponsorship also includes five (5) event tickets—perfect for bringing your own team or inviting clients and colleagues to join the fun.	5 Players	20	\$400	\$600	\$600	\$800
Food Sponsor	Showcase your brand as the one who keeps everyone fueled! This sponsorship includes a company-branded sign displayed at the food table, plus your logo featured on pre-event promotions, event signage, the Chapter website, emails, and social media. <b>This sponsorship does not include trivia play.</b>	1 Attendee	10	\$200	\$400	\$400	\$600
Quizmaster Sponsor	This unique sponsorship gives your company the chance to be front and center during the fun. One company representative will serve as the host for one of the three trivia rounds, asking the questions directly to the audience. It's a memorable way to showcase your brand, connect with attendees in a fun and interactive way. this includes your logo featured on pre-event promotions, event signage, the Chapter website, emails, and social media.	1 Attendee	3	\$350	\$550	\$550	\$750
Round Winner Sponsor	Your logo will be featured on pre-event promotions, event signage, the Chapter website, emails, and social media. As a Round Prize Sponsor, <b>you'll provide five (5) \$15 gift cards</b> awarded to the winning team of one of the three rounds. <b>This sponsorship does not include trivia play.</b>	1 Attendee	3	\$125	\$225	\$175	\$275
Grand Prize Sponsor	Your logo will be featured on pre-event promotions, event signage, the Chapter website, emails, and social media. As the Grand Prize Sponsor, <b>you'll provide five (5) \$25 gift cards</b> awarded to the Grand Prize winning team. Sponsorship also includes one company representative in attendance to network and enjoy the evening. <b>This sponsorship does not include trivia play.</b>	1 Attendee	1	\$200	\$400	\$400	\$600
Photo Booth Sponsor	Logo on all photo prints and digital photos shared. Sponsorship also includes one company representative in attendance to network and enjoy the evening. <b>This sponsorship does not include trivia play.</b>	1 Attendee	4	\$200	\$400	\$400	\$600
Banner Sponsor	Includes company-branded banner to be hung at venue. <b>(Artwork required at least 30 days prior to event.) This sponsorship does NOT include attendance.</b>	0	NO LIMIT	\$150	\$200	\$175	\$225
TICKET TYPE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Ticket to Attend (we will combine individuals into a team)		1	NO LIMIT	\$100	\$150	\$125	\$200
Plus One Ticket (for Non-CAI friends & family only)		1	NO LIMIT	\$75	\$100	\$75	\$100

**EVENT LOCATION**

**ONTARIO IMPROV**

**COMEDY FOR CLAC  
THURSDAY, FEBRUARY 26**

This laugh-out-loud event will feature a professional comedian guaranteed to keep the crowd entertained. It's the perfect chance to highlight your company while supporting CLAC, all in a fun, relaxed atmosphere. Mix and mingle with industry members, managers, homeowners, and business partners—sharing not just connections, but plenty of laughs. With an estimated attendance of 75–100 guests (including about 30% managers and homeowners), this event offers both networking and visibility for your brand, wrapped in an evening of comedy and fun.

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Headliner Sponsor	Reserved table with preferred location (next to stage), company logo on improv marquee entrance, announcement recognition, signage at event (company logo on stage), logo on pre-event promotions, event signage, Chapter website, emails and social media.	10 Tickets	5	\$1,500	\$1,700	\$1,600	\$1,800
Feature Sponsor	Partial table (near stage), announcement recognition, logo on signage at event, on pre-event promotions, event signage, Chapter website, emails and social media.	5 Tickets	10	\$800	\$1,000	\$900	\$1,100
Opener Sponsor	Booth seating, logo on signage at event, on pre-event promotions, event signage, Chapter website, emails and social media.	4 Tickets	10	\$680	\$880	\$780	\$980
Open-Mic Sponsor	Logo on signage at event, on pre-event promotions, event signage, Chapter website, emails and social media.	2 Tickets	20	\$360	\$560	\$460	\$660
Registration Sponsor	Meet and greet all attendees one-on-one as they arrive and help check them in. Chapter to provide wristbands with company logo on them. Logo on Chapter website, emails, social media.	1 Ticket	1	\$300	\$500	\$400	\$600
Food Sponsor	Logo on signage at event at food stations, on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	5	\$250	\$450	\$350	\$550
Banner Sponsor	Includes company-branded banner to be hung at venue. <b>(Artwork required at least 30 days prior to event.) This sponsorship does NOT include attendance.</b>	0	NO LIMIT	\$150	\$200	\$175	\$225
<b>TICKET TYPE</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
Ticket to Attend		1	NO LIMIT	\$100	\$150	\$125	\$200
Plus One Ticket (for Non-CAI friends & family only)		1	NO LIMIT	\$75	\$100	\$75	\$100
<b>RAFFLE PRIZE</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
Raffle Prize Sponsor – Chapter Provides	Chapter to purchase a raffle prize and place your logo, company contact information on the raffle prize. <b>This sponsorship does NOT include attendance.</b>	0	NO LIMIT	\$75	\$100	\$150	\$200
Raffle Prize Sponsor – Sponsor Provides	Sponsor to purchase a raffle prize and place your logo, company contact information on the raffle prize. Must be dropped off to the Chapter office 1 week prior to the event. <b>This sponsorship does NOT include attendance.</b>	0	NO LIMIT	FREE			
<b>CLAC UPGRADE</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
CLAC Upgrade	Special shout out on stage at the show for your company! All funds from this upgrade goes to the advocacy efforts of CLAC. <b>This sponsorship does NOT include attendance.</b>	0	NO LIMIT	\$100	\$150	\$100	\$150

**EVENT LOCATION**

**TEMECULA WINE COUNTRY**

**WINE TOUR  
FRIDAY, MARCH 20**

Escape to wine country for a day of relaxation, connection, and indulgence! Join us as we explore two of Temecula’s premier wineries, where you’ll enjoy guided tastings, beautiful views, and the perfect blend of education and fun. Between stops, unwind over a delicious lunch in the vineyards, pairing great food with even better company. Whether you’re a seasoned wine enthusiast or just looking for a memorable day with colleagues and friends, this tour is all about savoring the experience. Raise your glass, take in the scenery, and let Temecula’s wine country charm you—one sip at a time!

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Title Sponsor	Company branded signage placed at lunch location, signage at bus pickup locations and at wineries (company branded), announcement recognition, logo on pre-event promotions, event signage, Chapter website, emails and social media.	10 Attendees	1	\$2,500	\$2,700	\$2,700	\$2,900
Bus Sponsor	Signage at bus pickup locations and at wineries (company branded), logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Attendee	8	\$500	\$600	\$600	\$700
Lunch Sponsor	Sponsor on-site lunch for attendees, company branded signage placed near food stations, logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Attendee	8	\$500	\$600	\$600	\$700
Cork & Carry Sponsor	<b>Sponsor provides small branded tote bags or gift bags</b> (approx 125) given to all attendees. To be filled with snacks from the snack sponsors. Includes logo on all pre-event promotions and signage at bag pick-up.	1 Attendee	1	\$400	\$550	\$550	\$700
Snack Sponsor – Sponsor Provides	<b>Sponsor provides snacks</b> to be placed in the bags provided by the Cork & Carry Sponsor for each attendee. Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>This sponsorship does NOT include attendance.</b>	0	NO LIMIT	\$100	\$125	\$125	\$150
Snack Sponsor – Chapter Provides	<b>Chapter provides snacks</b> to be placed in the bags provided by the Cork & Carry Sponsor for each attendee. Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>This sponsorship does NOT include attendance.</b>	0	NO LIMIT	\$150	\$175	\$175	\$200
Swag Sponsor	<b>Sponsor provides one swag/promotional item</b> (pens, sunscreen, chapstick, mints, fans, hair ties/clips, etc.) to the Chapter office 3 weeks in advance to be added to the Cork & Carry bags/totes for approx 125 attendees. <b>This sponsorship does NOT include attendance.</b>	0	NO LIMIT	\$10	\$25	\$25	\$40
Bread is Life Sponsor	Sponsor incredible brie bread to soak up the wine at the second winery. <b>Chapter provides the bread.</b> Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Attendee	4	\$500	\$600	\$600	\$700
H2O is Life Sponsor	Sponsor the water bottles for everyone's hydration. <b>Chapter to purchase the water and hydration powder packets.</b> Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Attendee	4	\$500	\$600	\$600	\$700
<b>TICKET TYPE</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
4 - Pack of Tickets to Attend		1 Attendees	19	\$600	\$700	\$700	\$800
Ticket to Attend		1 Attendee	76	\$175	\$225	\$225	\$275

**EVENT LOCATION**

**MID/CENTRAL**

**GOLF TOURNAMENT**  
**FRIDAY, APRIL 17**

Join us for our 18-Hole, 4-Person Scramble Golf Tournament—where fun, camaraderie, and friendly competition come together! Enjoy a full 18-hole scramble format for all skill levels, creative tee booth contests, great food and drinks, exciting raffles, and plenty of laughs along the way. It's more than just golf—it's a chance to network, unwind, and share an unforgettable day with friends and colleagues. Gather your foursome, bring your best swing (and a sense of humor), and get ready for fun on and off the fairways!

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Title Sponsor	Exclusive naming rights, announcement recognition, signage at event (company branded), logo on pre-event promotions, event signage, Chapter website, emails and social media.	4 Golfers -OR- 4 Attendees	1	\$2,500	\$2,700	\$2,700	\$2,900
Golf Ball Sponsor	<b>Sponsor provides company branded sleeves of golf balls</b> for each golfer, Chapter places sleeves in carts. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	2 Golfers	2	\$1,000	\$1,200	\$1,200	\$1,400
19th Hole	Greet golfers in the designated area during the tournament, company branded signage at table. Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>Does NOT include tournament entry.</b>	2 Attendees	1	\$1,000	\$1,200	\$1,200	\$1,400
Putting Contest Sponsor	Run the contest, greet golfers and award prizes, Chapter provides 20 prizes (sponsor to provide 10 additional), signage at event – contest area (company branded). Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>Does NOT include tournament entry.</b>	2 Attendees	1	\$1,000	\$1,200	\$1,200	\$1,400
Tee Booth Sponsor	Company branded setup at tee box (location assigned by Chapter), greet golfers and hand out promotional items and/or refreshments, signage at tee booth (company branded). Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>Does NOT include tournament entry.</b>	2 Attendees	15	\$800	\$1,000	\$1,000	\$1,200
Tee Booth W/ Closest-to-the-Pin Sponsor	Run assigned Closest-to-the-Pin contest. Company branded setup at tee box (location assigned by Chapter), greet golfers and hand out promotional items and/or refreshments, signage at tee booth (company branded). Logo on pre-event promotions, event signage, Chapter website, emails and social media. Chapter provides \$50 gift card prizes for both men and women winners. <b>Does NOT include tournament entry.</b>	2 Attendees	1	\$950	\$1,150	\$1,150	\$1,350
Tee Booth W/ Longest Drive Sponsor	Run assigned Longest Drive contest. Company branded setup at tee box (location assigned by Chapter), greet golfers and hand out promotional items and/or refreshments, signage at tee booth (company branded). Logo on pre-event promotions, event signage, Chapter website, emails and social media. Chapter provides \$50 gift card prizes for both men and women winners. <b>Does NOT include tournament entry.</b>	2 Attendees	1	\$950	\$1,150	\$1,150	\$1,350
Golf Cart Window Sponsor	Company branding and contact info on windshield of carts, Chapter provides window stickers, logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>This sponsorship Does NOT include admission or tournament entry.</b>	0	2	\$450	\$650	\$650	\$850

**EVENT LOCATION**

MID/CENTRAL

**GOLF TOURNAMENT  
FRIDAY, APRIL 17**

*CONTINUED FROM PREVIOUS PAGE*

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Cigar Cart Sponsor	Distribute cigars to golfers on the course, company branded signage on golf cart, <b>sponsor provides the cigars</b> . Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>Does NOT include tournament entry.</b>	1 Attendee	1	\$500	\$700	\$700	\$900
Bathroom Cart Sponsor	Run golfers or tee booth sponsors to the bathroom, company branded signage on golf cart. Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>Does NOT include tournament entry.</b>	1 Attendee	4	\$500	\$700	\$700	\$900
Raffle Ticket and Replenishment Cart Sponsor	Sell raffle tickets to golfers and tee booth sponsors, company branded signage on golf cart. Logo on pre-event promotions, event signage, Chapter website, emails and social media. Cart will be stocked with extra tees and extra balls for golfers ( <b>Chapter provides</b> ). <b>Does NOT include tournament entry.</b>	1 Attendee	1	\$500	\$700	\$700	\$900
Birdies & Brew Sponsor	Kick off the tournament with an extra boost! As the Coffee Cart Sponsor, your company will help golfers start the day right with fresh-brewed coffee and morning pick-me-ups before they hit the course. Your brand will be featured with signage at the cart and highlighted in pre-event promotions on the Chapter website, emails, and social media. <b>Does NOT include tournament entry.</b>	1 Attendee	2	\$500	\$800	\$600	\$900
Breakfast Burrito Sponsor	Company branded signage at table, Chapter provides breakfast burritos. Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>Does NOT include tournament entry.</b>	1 Attendee	2	\$500	\$800	\$600	\$900
Tacos & Tees	<b>Chapter provides food</b> to be served post-tournament. Includes pre-event promotion, recognition at event. Logo on pre-event promotions, event signage, Chapter website, emails, and social media. <b>Does NOT include tournament entry.</b>	1 Attendee	4	\$400	\$500	\$500	\$600
Swag Bag Sponsor	<b>Sponsor provides branded bags</b> to be given to all (144) golfers. Bags to be dropped off at least 3 weeks ahead of the tournament in order to be filled. Logo on pre-event promotions, event signage, Chapter website, emails, and social media. <b>This sponsorship Does NOT include admission or tournament entry.</b>	0	1	\$350	\$450	\$450	\$550
Swag Bag Supplies Sponsor	<b>Sponsor provides a branded item</b> to be placed in the swag bag that all 144 golfers will take home. Examples: Sunscreen, chapstick, granola bar, pen, fan, hair tie, etc. <b>This sponsorship Does NOT include admission or tournament entry.</b>	0	NO LIMIT	\$10	\$25	\$25	\$40
Towel Sponsor	<b>Sponsor provides branded towels</b> to be given to all (144) golfers. Logo on pre-event promotions, event signage, Chapter website, emails, and social media. <b>This sponsorship Does NOT include admission or tournament entry.</b>	0	1	\$350	\$450	\$450	\$550

**EVENT LOCATION**

MID/CENTRAL

**GOLF TOURNAMENT  
FRIDAY, APRIL 17**

**CONTINUED FROM PREVIOUS PAGE**

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Registration Sponsor	Greet attendees at registration, company branded signage on banner behind registration area. Logo on pre-event promotions, event signage, Chapter website, emails, and social media. <b>Does NOT include tournament entry.</b>	1 Attendee	4	\$500	\$600	\$600	\$700
Foursome Photo Sponsor	Company branding on photo provided to each golfer, Logo on pre-event promotions, event signage, Chapter website, emails, and social media. <b>This sponsorship Does NOT include admission or tournament entry.</b>	0	4	\$400	\$500	\$450	\$550
Driving Range Sponsor	Greet golfers at the driving range prior to tournament start, company branded signage at driving range, logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>Does NOT include tournament entry.</b>	2 Attendees	1	\$300	\$500	\$500	\$700
TICKET TYPE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Foursome of Golfers ( <b>max is 34 foursomes or 136 Golfers</b> )		4 Golfers	34	\$850	\$1,100	\$1,100	\$1,200
Twosome of Golfers ( <b>max is 34 foursomes or 136 Golfers</b> )		2 Golfers	68	\$450	\$550	\$550	\$650
Single Golfer ( <b>max is 34 foursomes or 136 Golfers</b> )		1 Golfer	136	\$200	\$250	\$250	\$300
RAFFLE PRIZE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Raffle Prize Sponsor – Chapter Provides	<b>Chapter to purchase a raffle prize</b> and place your logo, company contact information on the raffle prize. <b>This sponsorship Does NOT include admission or tournament entry.</b>	0	NO LIMIT	\$75	\$100	\$150	\$200
Raffle Prize Sponsor – Sponsor Provides	<b>Sponsor to purchase a raffle prize</b> and place your logo, company contact information on the raffle prize. Must be dropped off to the Chapter office 1 week prior to the event. <b>This sponsorship Does NOT include admission or tournament entry.</b>	0	NO LIMIT	FREE			
Golf Competition Package	Includes one (1) 5-foot paper measuring tape (If you are within that range to the hole you can pick up and go.. its a gimmie), Longest Drive Contest (1 shot by a pro on a pre-selected hole), four (4) putting contest entries, four (4) sheets of 10 raffle tickets. <b>This sponsorship Does NOT include admission or tournament entry.</b>	0	NO LIMIT	\$150			

**EVENT LOCATION**

**CENTRAL**

**BOOTS, BUCKLES, & COUNTRY NIGHTS THURSDAY, MAY 28**

Saddle up for an unforgettable night where country charm meets bold entertainment! Boots, Buckles & Bourbon is more than an event—it's an experience filled with music, laughter, competition, and flavor.

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
The Wild West Title Sponsor	Company branded signage (8' x 2' banner) placed in prominent location, reserved table, announcement recognition. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	8 Tickets	1	\$2,500	\$3,000	\$3,000	\$4,000
Bourbon Tasting Sponsor	Exclusive bar set up for tasting bourbon, Chapter will supply 3 bourbons for tasting, the sponsor can provide one additional bourbon of their choice. Tasting supplies, signage at event (company branded). Logo on pre-event promotions, event signage, Chapter website, emails and social media.	2 Tickets	1	\$1,000	\$1,500	\$1,500	\$2,000
The Smoke & Oak Sponsor	Exclusive cigar lounge area for attendees, sponsor provides cigars. Signage at event (company branded), logo on pre-event promotions, event signage, Chapter website, emails and social media.	2 Tickets	1	\$700	\$900	\$900	\$1,100
The Whiskey Rhythm Sponsor	Announcement recognition and signage at event near the band (company branded). Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	4	\$500	\$700	\$700	\$900
The Midnight Mason Sponsor	Company branded Mason jars for attendees. Chapter provides Mason jars. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	1	\$800	\$1,000	\$1,000	\$1,200
The Saloon Sponsor	Company branded napkins at the bar for all attendees to use. Signage at the main bar. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	1	\$800	\$1,000	\$1,000	\$1,200
The Red-Hot Chili Sponsor	Sponsor provides company branded championship belt for 1st place winner along with 2nd & 3rd place ribbons. Signage at event placed at chili cook-off area (company branded), logo on pre-event promotions, event signage, Chapter website, emails and social media.	2 Tickets	1	\$750	\$950	\$950	\$1,150
The Tossin' Spurs Sponsor – Sponsor Provides	Sponsor brings their own cornhole set. Company branded signage at game. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	2	\$300	\$500	\$500	\$700
The Tossin' Spurs Sponsor – Chapter Provides	Chapter furnishes company branded cornhole set, you will get to keep after the event. Company branded signage at game. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	2	\$600	\$800	\$800	\$1,000
The Barrel and Bloom Sponsor	Chapter to provide decorations and centerpieces, company branded signage on dining tables. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	10	\$500	\$700	\$700	\$900

**EVENT LOCATION**

**CENTRAL**

**BOOTS, BUCKLES, & COUNTRY NIGHTS THURSDAY, MAY 28**

**CONTINUED FROM PREVIOUS PAGE**

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
The 8 Second Ride Sponsor	Logo Banner at the mechanical bull. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	4	\$600	\$800	\$800	\$1,000
The Southern Supper Sponsor	Sponsor bbq dinner, company branded signage at dinner stations. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	5	\$500	\$600	\$600	\$700
The Sweet Bourbon Bite Sponsor	Chapter to provide dessert, company branded signage on dessert table. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	5	\$500	\$600	\$600	\$700
The Snapshot Saloon Sponsor	Company branding incorporated on photo strip for attendees. Logo on pre- event promotions, event signage, Chapter website, emails and social media.	1 Ticket	4	\$550	\$650	\$650	\$750
The Welcome Wagon Sponsor	Greet attendees at registration, company branded signage on banner behind registration area. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	2	\$350	\$450	\$450	\$550
Banner Sponsor	Company branded banner to be displayed. <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	\$150	\$200	\$175	\$225
<b>TICKET TYPE</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
	4-Pack of Tickets	4 Tickets	10	\$400	\$600	\$500	\$700
	Ticket to Attend	1 Ticket	NO LIMIT	\$125	\$175	\$150	\$200
	Plus One Ticket (for Non-CAI friends & family only)	1 Ticket	NO LIMIT	\$75	\$100	\$75	\$100
	Chili Cook Off Participant <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	\$25	\$25	\$25	\$25
	Bourbon Trail Participant/Ticket <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	\$20	\$20	\$20	\$20
<b>RAFFLE PRIZE</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
The Bourbon Trail Sponsor – Chapter Provides	Chapter provides 1 bottle of alcohol or basket. Logo on bottle/basket. <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	\$75	\$100	\$150	\$200
The Bourbon Trail Donation	Sponsor provides 1 bottle of alcohol or basket. Logo on bottle/basket. <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	FREE			

**EVENT LOCATION**

CENTRAL/MID

**BOWLING TOURNAMENT**  
**THURSDAY, JUNE 25**

Lace up your bowling shoes and join us for a night of strikes, spares, and friendly competition! Our Bowling Tournament blends fun and networking as teams hit the lanes, cheer each other on, and enjoy food, drinks, and plenty of laughs. Whether you're a pro or just in it for fun, it's all about great company, team spirit, and a little healthy competition. Don't forget your creative team name—and maybe some lucky socks!

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Title Sponsor	2 Reserved bowling lanes (prime location choice), announcement recognition, company branded banner placed at entrances, company branded signage at your designated lanes. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	8 Bowlers	1	\$2,000	\$2,500	\$2,300	\$2,800
Full Lane Sponsor	Reserved bowling lane, company branded signage at your designated lane. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	4 Bowlers	13	\$600	\$700	\$700	\$800
Half Lane Sponsor	Shared bowling lane. Logo on pre-event promotions, event signage, Chapter website, emails, and social media.	2 Bowlers	4	\$400	\$500	\$500	\$600
Registration Sponsor	Greet every attendee at registration, company branded banner near registration area. Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>This sponsorship Does NOT include bowling.</b>	1 Attendee	1	\$300	\$400	\$400	\$500
Photo Booth Sponsor	Company branding incorporated on photo strip for attendees. Logo on pre-event promotions, event signage, Chapter website, emails, and social media. <b>This sponsorship Does NOT include bowling.</b>	1 Attendee	4	\$300	\$400	\$400	\$500
Tournament Winner Sponsor	Company representative presents award to winning team at end of the event. <b>Chapter to purchase prize.</b> Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>This sponsorship Does NOT include bowling.</b>	1 Attendee	1	\$400	\$500	\$500	\$600
Super Strike Raffle Sponsor	Company representatives distribute raffle ticket for each person that bowls a strike during tournament. Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>Sponsor provides winning prize for raffle drawing at end of the night (\$100 minimum). This sponsorship Does NOT include bowling.</b>	2 Attendees	1	\$400	\$500	\$500	\$600
Munchies Sponsor	Sponsor the food station for all attendees during event. Logo on pre-event promotions, event signage, Chapter website, emails and social media. Signage on buffet table. Chapter provides food. <b>This sponsorship Does NOT include bowling.</b>	1 Attendee	6	\$300	\$400	\$400	\$500
Banner Sponsor	Includes company-branded banner to be hung at venue. <b>Artwork required at least 30 days prior to event. This sponsorship Does NOT include admission.</b>	0	NO LIMIT	\$150	\$200	\$175	\$225

**EVENT LOCATION**

CENTRAL/MID

**BOWLING TOURNAMENT**  
**THURSDAY, JUNE 25**

*CONTINUED FROM PREVIOUS PAGE*

TICKET TYPE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Ticket to Attend <b><i>This sponsorship Does NOT include bowling.</i></b>		1 Attendee	NO LIMIT	\$100	\$150	\$125	\$200
Plus One Ticket (for Non-CAI friends & family only) <b><i>This sponsorship Does NOT include bowling.</i></b>		1 Attendee	NO LIMIT	\$75	\$100	\$75	\$100
Raffle Tickets (1 sheet of 10 tickets) <b><i>This sponsorship Does NOT include bowling.</i></b>		0	NO LIMIT	\$10	\$10	\$15	\$15
RAFFLE PRIZE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Raffle Prize Sponsor— Chapter Provides	<b><i>Chapter to purchase a raffle prize</i></b> and place your logo, company contact information on the raffle prize. <b><i>This sponsorship Does NOT include admission.</i></b>	0	NO LIMIT	\$75	\$100	\$150	\$200
Raffle Prize Sponsor— Sponsor Provides	<b><i>Sponsor to purchase a raffle prize</i></b> and place your logo, company contact information on the raffle prize. Must be dropped off to the Chapter office 1 week prior to the event. <b><i>This sponsorship Does NOT include admission.</i></b>	0	NO LIMIT	FREE			

**EVENT LOCATION**

MID/SOUTH

**DESIGNATION & NEW MEMBER MIXER WEDNESDAY, JULY 29**

Join us for the Designation and New Member Mixer—an evening of celebration and connection. We'll honor those who've earned CAI Designations and Certifications while giving a warm welcome to our newest members.

Come mingle, build relationships, and grow your network with peers who share your passion for stronger communities.

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Event Sponsor	Includes the opportunity to give a 3-5 minute overview of what your company does. Includes logo on pre-event promotions, event signage, Chapter website, emails and social media.	2 Attendees	4	\$700	\$1,000	\$800	\$1,100
New Member Memento Sponsor	Logo on pre-event promotions, event signage, Chapter website, emails, and social media. Chapter supplies small CAI-logged gift for new members.	1 Attendee	4	\$450	\$650	\$650	\$850
Designation Memento Sponsor	Logo on pre-event promotions, event signage, Chapter website, emails, and social media. Chapter supplies small CAI-logged gift for those that have achieved their designations.	1 Attendee	4	\$450	\$650	\$650	\$850
Centerpiece Sponsor	Logo on pre-event promotions, event signage, Chapter website, emails, and social media. Chapter supplies centerpieces.	1 Attendee	2	\$450	\$650	\$650	\$850
Registration Sponsor	Meet and greet all attendees one-on-one as they arrive and help check them in. Logo on Chapter website, emails, social media.	1 Attendee	1	\$500	\$700	\$700	\$900
Food Sponsor	Logo on signage at event at food stations, on pre-event promotions, event signage, Chapter website, emails and social media.	1 Attendee	5	\$450	\$650	\$650	\$850
Photobooth Sponsor	Logo on photos to take home. Logo on Chapter website, emails, social media.	1 Attendee	4	\$450	\$650	\$650	\$850
Drink Sponsor	Logo on cocktail napkins used with the service of drinks. Logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Attendee	2	\$500	\$700	\$700	\$900
Banner Sponsor	Includes company-branded banner to be hung at venue. (Artwork required at least 30 days prior to event.) <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	\$150	\$200	\$175	\$225
TICKET TYPE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
New Member (within the last 12 months) Ticket (beyond 1st Co. Rep)		1 Attendee	NO LIMIT	\$25	n/a	\$50	n/a
Non-Member Ticket		1 Attendee	NO LIMIT	n/a	\$150	n/a	\$200
Plus One Ticket (for Non-CAI friends & family only)		1 Attendee	NO LIMIT	\$50	\$75	\$75	\$100
CAI-GRIE Manager or Homeowner Member Ticket		1 Attendee	NO LIMIT	\$50	n/a	\$75	n/a
CAI-GRIE Business Partner Ticket		1 Attendee	NO LIMIT	\$100	n/a	\$150	n/a
RAFFLE PRIZE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Raffle Prize Sponsor—Chapter Provides	<b>Chapter to purchase a raffle prize</b> and place your logo, company contact information on the raffle prize. <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	\$75	\$100	\$150	\$200
Raffle Prize Sponsor—Sponsor Provides	<b>Sponsor to purchase a raffle prize</b> and place your logo, company contact information on the raffle prize. Must be dropped off to the Chapter office 1 week prior to the event. <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	FREE			

**EVENT LOCATION**

**SOUTH**

**BEACH BLANKET BINGO**  
**THURSDAY, JULY 30**

Grab your flip-flops and sunscreen—it’s time for a night of tropical fun! Join us for Beach Blanket Bingo, where the games are hot, the prizes are cool, and the vibe is pure island getaway. With beachy décor, fun cocktails, and plenty of laughs, it’s bingo like you’ve never played before!

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Bingo Card Sponsor	Your company logo on the call cards, and your logo featured on pre-event promotions, event signage, the Chapter website, emails, and social media.	1 Player	3	\$300	\$500	\$400	\$600
Bingo Dabber Sponsor	Your company logo on the bingo dabbbers, and your logo featured on pre-event promotions, event signage, the Chapter website, emails, and social media.	1 Player	1	\$400	\$600	\$500	\$800
Food Sponsor	Showcase your brand as the one who keeps everyone fueled! This sponsorship includes a company-branded sign displayed at the food table, plus your logo featured on pre-event promotions, event signage, the Chapter website, emails, and social media.	1 Player	10	\$250	\$450	\$350	\$650
Shout Out Sponsorship	This unique sponsorship gives your company the chance to be front and center during the fun. One company representative will serve as the host for one of the bingo rounds, calling the numbers. It’s a memorable way to showcase your brand, connect with attendees in a fun and interactive way. This includes your logo featured on pre-event promotions, event signage, the Chapter website, emails, and social media. <b><i>This sponsorship Does NOT include bingo play.</i></b>	1 Attendee	3	\$400	\$600	\$500	\$700
Round Winner Sponsor	Your logo will be featured on pre-event promotions, event signage, the Chapter website, emails, and social media. As a Round Prize Sponsor, you’ll provide a minimum value \$50 gift card/basket, be creative, to be awarded to the winner of one of the rounds.	1 Player	12	\$175	\$275	\$275	\$375
Registration Sponsor	Greet all attendees and check them in at Registration, providing them their bingo cards and dabbbers. Includes 1 attendee, who can also play. Plus your logo featured on pre-event promotions, event signage, the Chapter website, emails, and social media.	1 Player	1	\$300	\$400	\$400	\$500
Photo Booth Sponsor	Logo on all photo prints and digital photos shared. Your logo will be featured on pre-event promotions, event signage, the Chapter website, emails, and social media.	1 Player	4	\$300	\$400	\$400	\$500
Banner Sponsor	Can't make it, but want to be a part of the night? Have your company-branded banner hung at the venue. <b><i>This sponsorship Does NOT include admission.</i></b>	0	NO LIMIT	\$150	\$200	\$175	\$225
Additional Bingo Cards	Want to play more than one card at a time? Purchase additional bingo cards. Note: One card per round is included with your attendance. <b><i>This sponsorship Does NOT include admission.</i></b>	0	NO LIMIT	\$5	\$7	\$7	\$9

**EVENT LOCATION**

**SOUTH**

**BEACH BLANKET BINGO  
THURSDAY, JULY 30**

**CONTINUED FROM PREVIOUS PAGE**

TICKET TYPE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
CLAC Raffle Tickets <i>This sponsorship Does NOT include admission or bingo play.</i>		0	NO LIMIT	\$10	\$10	\$15	\$15
Ticket to Attend <i>This sponsorship Does NOT include bingo play.</i>		1 Attendee	NO LIMIT	\$100	\$150	\$150	\$200
4 Pack of Tickets		4 Players	11	\$350	\$550	\$550	\$750
Plus One Ticket (for Non-CAI friends & family only) <i>This sponsorship Does NOT include bingo play.</i>		1 Attendee	NO LIMIT	\$75	\$100	\$100	\$125
CLAC RAFFLE PRIZE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
CLAC Raffle – Sponsor Provides	Can't attend but still want to be part of the night? Or joining us and looking to support CLAC? Your logo will be featured in pre-event promotions, event signage, the Chapter website, emails, and social media. <i>This sponsorship Does NOT include admission or bingo play.</i>	0	NO LIMIT	FREE			
CLAC Raffle – Chapter Provides	Can't attend but still want to be part of the night? Or joining us and looking to support CLAC? Your logo will be featured in pre-event promotions, event signage, the Chapter website, emails, and social media. <i>This sponsorship Does NOT include admission or bingo play.</i>	0	NO LIMIT	\$75	\$75	\$75	\$75
CLAC Raffle – Chapter Provides	Can't attend but still want to be part of the night? Or joining us and looking to support CLAC? Your logo will be featured in pre-event promotions, event signage, the Chapter website, emails, and social media. <i>This sponsorship Does NOT include admission or bingo play.</i>	0	NO LIMIT	\$100	\$100	\$100	\$100

## EVENT LOCATION

TEMECULA CREEK INN GOLF COURSE  
TEMECULA, CA

# GLOW GOLF TOURNEY

## THURSDAY, AUGUST 28

Get ready to light up the night! Our Neon Lights Golf Tournament puts a glowing twist on the game with illuminated golf balls, neon tee markers, and a course that comes alive after dark. Golfers will enjoy an evening of glowing fun—complete with food, drinks, contests, and plenty of laughs under the stars. Whether you’re chasing birdies or just chasing the glow, this tournament is all about camaraderie, creativity, and unforgettable memories. Gather your team, gear up with glow accessories, and join us for a night where the course shines as bright as the competition! Foursomes sold out last year, so be sure to book early.

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Glow Title Sponsor	Shine the brightest with exclusive naming rights, live recognition, and top billing on all event promotions. Includes choice of 4 golfers or a prime tee booth location.	4 Golfers -OR- 2 Attendees	1	\$1,500	\$2,200	\$2,200	\$2,900
Glow Ball Sponsor	Light up the course with your company-branded glow-in-the-dark golf balls for every player (sponsor to provide sleeves of 4 for each foursome). Includes 2 golfers and logo placement across all promotions.	2 Golfers	2	\$500	\$700	\$700	\$900
Neon Bites Buffet Sponsor	Fuel the fun before tee-off! Your logo featured at the buffet, plus all pre-event promotions. Hang out in the fun neon lounge all night. <b>This sponsorship does NOT include tournament entry.</b>	1 Attendee	4	\$350	\$450	\$450	\$550
Glow Tee Booth Sponsor	Light up a tee box with your branded setup, goodies, or refreshments (you will need to provide a 1 day insurance rider with the course and chapter as additionally insured). Includes signage, promo logo placement. <b>This sponsorship does NOT include tournament entry.</b>	2 Attendees	8	\$800	\$900	\$900	\$1,000
Glow Bar Sponsor	Be the life of the course! Includes company branded signage at the bar and bar napkins, promo logos, & hang out in the neon lounge all night. <b>This sponsorship does NOT include tournament entry.</b>	1 Attendee	1	\$800	\$900	\$900	\$1,000
Bathroom Cart Sponsor	Run golfers or tee booth sponsors to the bathroom, company branded signage on golf cart. Logo on pre-event promotions, event signage, Chapter Website, emails & social media. <b>This sponsorship does NOT include tournament entry.</b>	1 Attendee	1	\$500	\$600	\$600	\$700
Registration Sponsor	Sponsor assists with checking golfers and attendees in at the registration table and after tee off, hang out in the neon lounge. Logo on pre-event promotions, event signage, Chapter Website, emails & social media. <b>This sponsorship does NOT include tournament entry.</b>	1 Attendee	1	\$250	\$350	\$350	\$450
Golf Cart Window Sponsor	Includes logo and contact info on windshield of carts, Chapter provides window stickers, Logo on pre-event promotions, event signage, Chapter website, emails and social media. <b>This sponsorship does NOT include tournament entry.</b>	1 Attendee	2	\$500	\$600	\$600	\$700
Foursome Photo Sponsor	Includes logo on photo provided to each golfer. Logo on pre-event promotions, event signage, Chapter website, emails and social media & hang out in the neon lounge all night. <b>This sponsorship does NOT include tournament entry.</b>	1 Attendee	4	\$500	\$600	\$600	\$700
Flashlight Sponsor	Includes logo on pre-event promotions, event signage, Chapter website, emails and social media. Sponsor supplies company-branded flashlights for all 72 golfers. <b>This sponsorship does NOT include tournament entry.</b>	1 Attendee	1	\$250	\$350	\$350	\$450

**EVENT LOCATION**

**TEMECULA CREEK INN GOLF COURSE  
TEMECULA, CA**

**GLOW GOLF TOURNEY  
THURSDAY, AUGUST 28**

*CONTINUED FROM PREVIOUS PAGE*

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Neon Glow Sponsor	Includes signage at the Neon/Glow table. Chapter to purchase glow/neon to allow everyone to decorate the carts and themselves. <b>This sponsorship does NOT include tournament entry.</b>	1 Attendee	NO LIMIT	\$150	\$200	\$200	\$250
Banner Sponsor	Includes company-branded banner to be hung at venue. <b>(Artwork required at least 30 days prior to event.) This sponsorship does NOT include admission OR tournament entry.</b>	0	NO LIMIT	\$150	\$200	\$175	\$225
<b>TICKET TYPE</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
	Foursome of Golfers <b>(max is 18 foursomes or 72 Golfers)</b>	4 Golfers	18	\$600	\$700	\$700	\$800
	Twosome of Golfers <b>(max is 18 foursomes or 72 Golfers)</b>	2 Golfers	36	\$300	\$350	\$350	\$400
	Single Golfer <b>(max is 18 foursomes or 72 Golfers)</b>	1 Golfer	72	\$150	\$200	\$200	\$250
<b>RAFFLE PRIZE</b>				<b>MEMBER</b>	<b>NON-MEMBER</b>	<b>MEMBER</b>	<b>NON-MEMBER</b>
Raffle Prize Sponsor – Chapter Provides	<b>Chapter to purchase a raffle prize</b> and place your logo, company contact information on the raffle prize. <b>This sponsorship Does NOT include admission or tournament entry</b>	0	NO LIMIT	\$75	\$100	\$150	\$200
Raffle Prize Sponsor – Sponsor Provides	<b>Sponsor to purchase a raffle prize</b> and place your logo, company contact information on the raffle prize. Must be dropped off to the Chapter office 1 week prior to the event. <b>This sponsorship Does NOT include admission or tournament entry</b>	0	NO LIMIT	Free			
CLAC Champion	This donation goes directly to CLAC in support of the Chapter's contribution goal and advocacy efforts in Sacramento. Special recognition on Chapter website/emails. <b>This builds your CLAC total towards the CLAC Champion ribbon.</b>	0	NO LIMIT	\$25			

**EVENT LOCATION**

**PRADO OLYMPIC SHOOTING RANGE**

**TRAP SHOOTING  
FRIDAY, SEPTEMBER 25**

Take aim for an unforgettable day of fun, networking, and friendly competition at our Trap Shooting Tournament! Whether you're a seasoned sharpshooter or a first-time clay buster, this event is the perfect way to connect with colleagues, test your skills, and enjoy a unique outdoor experience. Participants will enjoy: A thrilling trap shooting competition with safety instruction provided. Opportunities to network in a relaxed, adventurous atmosphere. Delicious food, drinks, and prizes for top shooters. Grab your team, load up (safely!), and get ready to pull, aim, and fire your way to bragging rights and lasting memories.

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Bullseye Title Sponsor	Team of 5 shooters - 2 rounds of shooting with ammo (includes lunch), 1 Main Area Table Top with 2 company representatives (includes lunch), Announcement Recognition, Signage at Event (company branded banner placed at Main event area), Logo on pre-event ads, chapter website, emails and social media	5 Shooters —AND— 2 Attendees	1	\$2,500	\$2,600	\$2,600	\$2,700
Sharp Shooter Station Sponsor	Tabletop with 2 company representatives (includes lunch), bring your Pop Up Tent, Table & Chairs, and swag, snacks and non-alcoholic drinks and set up in the field. Announcement Recognition, Signage at Event (company branded banner placed at Field area), Logo on pre-event ads, chapter website, emails and social media	2 Shooters	5	\$700	\$800	\$800	\$900
Trap Team of 5 Sponsor	Team of 5 shooters - 2 rounds of shooting with ammo (includes lunch), Company branded banner on fence, Logo on pre-event ads, chapter website, emails and social media	5 Shooters	11	\$1,000	\$1,100	\$1,100	\$1,200
Trap Team of 3 Sponsor	Team of 3 shooters - 2 rounds of shooting with ammo (includes lunch), Name on pre-event ads, chapter website, emails and social media, Will be combined with a Trap Team of 2	3 Shooters	4	\$700	\$800	\$800	\$900
Trap Team of 2 Sponsor	Team of 2 shooters - 2 rounds of shooting with ammo (includes lunch), Will be combined with a Trap Team of 3	2 Shooters	4	\$500	\$600	\$600	\$700
Awards Sponsor	1 ticket for attendee (includes lunch), Company Representative presents awards to winning teams at end of the event, Company name listed on pre-event ads, chapter website, emails and social media, Chapter purchases awards. Does not include trap shooting.	1 Attendee	1	\$500	\$600	\$600	\$700
Hat Sponsor	1 ticket for attendee (includes lunch), Sponsor provides company branded hats for all attendees, Company name listed on pre-event ads, chapter website, emails and social media. Does not include trap shooting.	1 Attendee	1	\$400	\$450	\$450	\$500
Safety Sponsor	1 ticket for attendee (includes lunch), Sponsor of required safety glasses and ear buds for all attendees (Chapter will purchase safety items), Company name listed on pre-event ads, chapter website, emails and social media. Does not include trap shooting.	1 Attendee	1	\$400	\$450	\$450	\$500
Lunch Sponsor	1 ticket for attendee as spectator (includes lunch), Sponsor incredible on-site smoked and grilled BBQ lunch, Company name listed on pre-event ads, chapter website, emails and social media, Logo on signage near food stations. Does not include trap shooting	1 Attendee	6	\$400	\$450	\$450	\$500
Registration Sponsor	1 ticket for attendee as spectator (includes lunch), Greet every attendee at registration, Signage at event (company branded banner near registration area), Company name listed on pre-event ads, chapter website, emails and social media. Does not include trap shooting.	1 Attendee	1	\$400	\$450	\$450	\$500

**EVENT LOCATION**

**PRADO OLYMPIC SHOOTING RANGE**

**TRAP SHOOTING  
FRIDAY, SEPTEMBER 25**

**CONTINUED FROM PREVIOUS PAGE**

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Lock & Load Beverage Sponsor	Sponsor the morning coffee cart & water for the day. Signage at event at the coffee station, Company name listed on pre-event ads, chapter website, emails and social media. Does not include trap shooting.	1 Attendee	4	\$400	\$450	\$450	\$500
Lock & Load Breakfast Sponsor	Sponsor the morning snacks to get everyone started for the day. Signage at event at the fueling station, Company name listed on pre-event ads, chapter website, emails and social media. Does not include trap shooting.	1 Attendee	4	\$350	\$400	\$400	\$450
Aim & Frame Photo Sponsor	Sponsor participant photos with branded digital overlays or printed keepsakes. Includes logo on all photos, signage at the photo area, and recognition in pre-event promotions. Does not include trap shooting.	1 Attendee	4	\$350	\$400	\$400	\$450
Banner Sponsor	Includes company-branded banner with Logo to be hung at venue. (company logo due 30 days in advance)	0	NO LIMIT	\$150	\$200	\$175	\$225

**EVENT LOCATION**

**MID/SOUTH**

**TRUNK OR TREAT AND MOVIE NIGHT THURSDAY, OCTOBER 8**

Join us for a spooktacular evening of family fun at our Halloween Trunk-or-Treat & Movie Night! Members will gather for a safe and festive night filled with decorated trunks/tabletop booths, candy galore, contests, and a movie under the stars. Don't worry, we know the adults need to have fun too.

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Spooktacular "Trunk" Sponsor	Show off your creativity by sponsoring a "trunk" or tabletop booth! Your company will be highlighted with event signage and your logo featured in pre-event promotions on the Chapter website, emails, and social media. **You will also automatically be entered into the Trunk Decorating Contest, where you can win your logo on the 2026 Monte Carlo/TOPS Step and Repeat (\$200 value) or one of two tabletop upgrades for the November 2026 luncheon, getting to pre-choose your tabletop location (\$100 value).	2 Attendees	20	\$250	\$350	\$300	\$400
Creepin' it Real Costume Sponsor	As the Costume Contest Sponsor, your business will be showcased with event signage and featured in all pre-event promotions on the Chapter website, emails, and social media. to present the prize in one of 4 categories. <b>Sponsor to provide \$25.00 value prize for both winners in their category (One adult &amp; one lil monster winner in each category).</b>	1 Attendee	4	\$150	\$250	\$200	\$300
Food & Drinks Sponsor	Your business will be promoted with event signage near the food & drinks and logo placement on pre-event marketing via the Chapter website, emails, and social media. to attend and enjoy the festivities alongside guests.	1 Attendee	10	\$150	\$250	\$200	\$300
Haunted Screen Sponsor	As the Movie Sponsor, your company will be featured with event signage on the big screen and highlighted in all pre-event promotions on the Chapter website, emails, and social media. to attend and enjoy the feature presentation under the stars.	1 Attendee	4	\$250	\$350	\$350	\$450
Fright & Flash Photo Booth Sponsor	Your company will be front and center every time guests snap a picture. Your business will be recognized with your logo on the photos, logo placement in pre-event promotions on the Chapter website, emails, and social media, plus to attend and mingle with guests while the photos roll in.	1 Attendee	4	\$250	\$350	\$350	\$450
Boo Bag Sponsor	Make sure monsters of all ages leave with a bag full of treats! Your business will be featured with event signage and pre-event logo placement on the Chapter website, emails, and social media. A company representative can distribute treat bags to all the trick-or-treaters of all ages.	1 Attendee	1	\$200	\$300	\$250	\$350
Registration Sponsor	Check in all the ghosts and goblins, greeting all the guests. Your business will be featured with event signage and pre-event logo placement on the Chapter website, emails, and social media.	2 Attendees	1	\$250	\$350	\$350	\$450
TICKET TYPE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Ticket to Attend		1 Attendee	50	\$50	\$75	\$75	\$100
Me + 3 (Non-CAI friends & family)		4 Attendees	15	\$125	\$225	\$150	\$250
Plus One Ticket (for Non-CAI friends & family only)		1 Attendee	NO LIMIT	\$25	\$75	\$75	\$125

**EVENT LOCATION**

Pechanga Resort and Casino  
Temecula, CA

**MONTE CARLO AND TOPS  
AWARDS SATURDAY, NOVEMBER 21**

Join us for an unforgettable evening as we celebrate excellence at the TOPS Awards—Top of Profession in the Greater Inland Empire. This elegant gala brings together industry leaders and peers for a night of recognition, connection, and celebration. Enjoy a dazzling mix of fine dining, cocktails, lively dancing, and thrilling casino-style gaming in true Monte Carlo fashion. It’s a night to honor outstanding achievements while making memories filled with fun, glamour, and excitement!

SPONSORSHIP TYPE	DESCRIPTION	ATTENDEES INCLUDED	QUANTITY AVAILABLE	IN THE MARKETING PLAN		AFTER MARKETING PLAN	
				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Title Sponsor	Reserved table and ability to pre-select table location, 10 grand prize raffle tickets, announcement recognition. Logo included in digital presentation at event, on screens, on pre-event promotions, event signage, Chapter website, emails, and social media.	10 Tickets	2	\$3,000	\$4,000	\$3,500	\$4,500
TOPS Awards Sponsor	Company representative to be on stage during the presentation of the awards, Logo included in digital presentation at event, on pre-event promotions, event signage, Chapter website, emails, and social media. Chapter purchases awards.	1 Ticket	2	\$1,500	\$2,500	\$2,000	\$3,000
Cocktail Hour Sponsor	Announcement recognition, event signage in cocktail area. Logo included in digital presentation at event, on pre-event promotions, event signage, Chapter website, emails, and social media.	2 Tickets	2	\$1,000	\$2,000	\$1,500	\$2,500
Bar Sponsor	Company branded cocktail napkins at all bar locations all night. Logo included in digital presentation at event, on pre-event promotions, event signage, Chapter website, emails, and social media. Chapter provides napkins.	2 Tickets	2	\$1,000	\$1,500	\$1,500	\$2,000
Cocktail Cup Sponsor	Company branded cups at all bar locations. Logo included in digital presentation at event, on pre-event promotions, event signage, Chapter website, emails, and social media.	2 Tickets	2	\$1,000	\$1,500	\$1,500	\$2,000
Photo Booth Sponsor	Company branding on photo strip. Logo included in digital presentation at event, on pre-event promotions, event signage, Chapter website, emails, and social media.	1 Ticket	4	\$700	\$800	\$750	\$850
Entertainment Sponsor	Signage at event near the stage and included in digital presentation, logo on pre-event promotions, event signage, Chapter website, emails and social media.	1 Ticket	4	\$700	\$800	\$750	\$850
Registration Sponsor	Greet attendees at registration, company branded banner near registration area. Logo included in digital presentation at event, on pre-event promotions, event signage, Chapter website, emails, and social media.	1 Ticket	4	\$700	\$800	\$750	\$850
Decor Sponsor	Company recognition as decor sponsor. Logo included in digital presentation at event, on pre-event promotions, event signage, Chapter website, emails, and social media. Event admission is sold separately.	0	10	\$400	\$500	\$450	\$550
Paparazzi Wall Sponsor	Company branding on the paparazzi wall for the red carpet entrance. Logo included in digital presentation at event, on pre-event promotions, event signage, Chapter website, emails, and social media. Event admission is sold separately.	0	15	\$200	\$300	\$250	\$350
Grand Prize Raffle	Announced recognition, logo on ticket, on pre-event promotions, event signage, Chapter website, emails and social media. Chapter provides Grand Raffle Prize.	1 Ticket	4	\$700	\$900	\$800	\$1,000

**EVENT LOCATION**

Pechanga Resort and Casino  
Temecula, CA

**MONTE CARLO AND TOPS AWARDS SATURDAY, NOVEMBER 21**

**CONTINUED FROM PREVIOUS PAGE**

TICKET TYPE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Table of 10		10 Tickets	30	\$2,400	\$3,400	\$2,600	\$3,600
Table of 5 <b>(1/2 table - shared)</b>		5 Tickets	60	\$1,200	\$1,700	\$1,300	\$1,800
Ticket to Attend		1 Ticket	NO LIMIT	\$250	\$350	\$300	\$450
Plus One Ticket (for Non-CAI friends & family only)		1 Ticket	NO LIMIT	\$225	\$325	\$275	\$425
RAFFLE PRIZE				MEMBER	NON-MEMBER	MEMBER	NON-MEMBER
Grand Raffle Prize Sponsor – Chapter Provides	Announced recognition, logo on ticket, on pre-event promotions, event signage, Chapter website, emails and social media. Chapter provides Grand Raffle Prize. <b>Chapter to purchase a raffle prize.</b>	1 Ticket	4	\$700	\$900	\$800	\$1,000
Raffle Prize Sponsor Tier 1 – Chapter Provides	<b>Chapter to purchase a raffle prize</b> and place your logo, company contact information on the raffle prize. <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	\$250	\$250	\$250	\$250
Raffle Prize Sponsor Tier 2 – Chapter Provides	<b>Chapter to purchase a raffle prize</b> and place your logo, company contact information on the raffle prize. <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	\$150	\$150	\$150	\$150
Raffle Prize Sponsor Tier 3 – Chapter Provides	<b>Chapter to purchase a raffle prize</b> and place your logo, company contact information on the raffle prize. <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	\$75	\$75	\$75	\$75
Raffle Prize Sponsor – Sponsor Provides	<b>Sponsor to purchase a raffle prize</b> and place your logo, company contact information on the raffle prize. Must be dropped off to the Chapter office 1 week prior to the event. <b>This sponsorship Does NOT include admission.</b>	0	NO LIMIT	FREE			

## CHAPTER PUBLICATIONS

### '26 CONNECT MAGAZINE AND '26 MEMBERSHIP DIRECTORY

In 2021, the Chapter made the decision to combine its annual Membership Directory and the first issue of Connect Magazine into one publication, which offered a number of benefits to advertisers. The size of the Directory increased in size to 8.5"x11" and ad space is being offered in more sizes which provides companies with a smaller budget to still find advertising opportunities. The feedback we received was extremely positive, so we will continue with this format moving forward.

We will publish four issues of Connect Magazine in 2026. The first issue of the year will contain both magazine content and the 2026 Membership Directory with listings as of December 11, 2025. All magazine issues are electronic and will be available for download from the Chapter website, [cai-grie.org](http://cai-grie.org).

If you have questions or want to explore unique advertising opportunities using Connect Magazine that aren't shown here, contact the Chapter Office at 951-784-8613 or at [info@cai-grie.org](mailto:info@cai-grie.org).



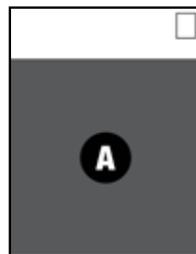
PUBLICATION ISSUE AND TYPE	2026 CONNECT ISSUE <b>2</b>	2026 CONNECT ISSUE <b>3</b>	2026 CONNECT ISSUE <b>4</b>	2026 CONNECT ISSUE <b>1</b>	2026 MEMBERSHIP DIRECTORY
	AD/EDITORIAL DEADLINE	March 13, 2026	June 12, 2026	September 11, 2026	
PUBLICATION DATE	May 6, 2026	August 5, 2026	November 5, 2026	February 2, 2026	

EXAMPLE	AD TYPE	TRIM SIZE	LIVE SIZE	BLEED	SINGLE ISSUE (ISSUE 2, 3 OR 4)	THREE ISSUES (ISSUE 2, 3 & 4)	2026 DIRECTORY (ISSUE 1: 2026)
<b>A</b>	Back Cover	8.5" x 8.625"	7.625" x 7.625"	.125"	\$1,050	\$3,000	<b>SOLD OUT</b>
<b>B</b>	Inside Front Cover	8.5" x 11"	7.625" x 10.15"	.125"	\$925	\$2,500	<b>SOLD OUT</b>
<b>B</b>	Inside Back Cover	8.5" x 11"	7.625" x 10.15"	.125"	\$825	\$2,200	\$1200 (1 AVAILABLE)
<b>B</b>	Full Page inside	8.5" x 11"	7.625" x 10.15"	.125"	\$750	\$2,100	\$1,050
<b>C</b>	1/2-Page Horizontal	7.625" x 5"	7.625" x 5"	N/A	\$650	\$1,800	\$900
<b>D</b>	2/3-Page Vertical	5" x 10.15"	5" x 10.25"	N/A	\$550	\$1,500	\$750
<b>E</b>	1/3-Page Square	5" x 5"	5" x 5"	N/A	\$450	\$1,200	\$600
<b>F</b>	1/3-Page Vertical	2.5" x 10.15"	2.5" x 10.15"	N/A	\$450	\$1,200	\$600
<b>G</b>	1/6-Page Vertical	2.5" x 5"	2.5" x 5"	N/A	\$350	\$900	\$450
<b>H</b>	1/6-Page Horizontal	5" x 2.5"	5" x 2.5"	N/A	\$350	\$900	\$450
<b>I</b>	Advertorial (editorial ad)	Sponsor writes and provides 500-1500 words and Photos. Story and photos can be branded to sponsor.			\$800 (3 AVAILABLE) ISSUE SELECTION IS FIRST COME-FIRST SERVE	N/A	\$1300 (1 AVAILABLE)
-	Additional Listing	List Your Company in an Additional Service Category. Price is Per Category and includes both print and digital Directory listings.					\$100
-	Logo with Listing	Enhance your listing and stand out with your logo with your business listing.					\$250

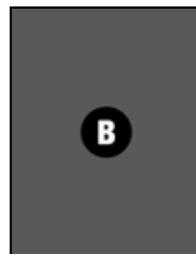
All ad sizes are 4-color (Full Color **NOT** Black and White)

## DESIGN HELP?

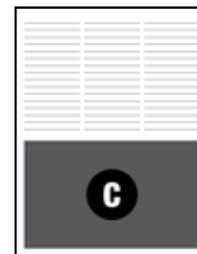
Advertisement - This includes Ads in our digitally released Connect Magazine produced quarterly.



Back Cover



Full Page Inside



1/2 Page Horizontal



2/3 Page Vertical



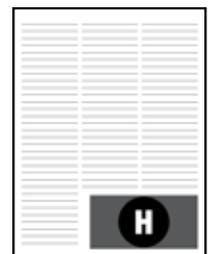
1/3 Page Square



1/3 Page Vertical



1/6 Page Vertical



1/6 Page Horizontal

## DIGITAL MEDIA

# SPONSORSHIP OPPORTUNITIES

In 2023 [www.cai-grie.org](http://www.cai-grie.org) received a new look with features that make it easy to:

- Sponsor and sign up for events.
- Search for service providers.
- Find industry resources and education.
- Follow Federal and California legislation that affects the common interest development industry.

Take advantage of the opportunity to keep your company in front of Community Managers and Homeowner Leaders who need your products or services. New features are introduced regularly, driving traffic, and increasing your opportunity for brand exposure through sponsorship.

Our Social Media platforms (Facebook, Instagram, LinkedIn) provide additional opportunities to highlight your company. With 1,500 followers, we are seeing great engagement and reach due to our encouragement of post tagging and sharing.



## WEBSITE

EXAMPLE	DIGITAL AD TYPE	DETAILS AND PLACEMENT	AD SIZE (PIXELS)	6-MONTH (LIMIT 2 PER)	12-MONTH (LIMIT 1 PER)
<b>A</b>	Home Page Banner	Highlight your company in the midsection of our Home Page to be recognized as a strong CAI-GRIE supporter. Limited to two (2) companies at a time with minimum 6-month commitment. The horizontal color banner is linked to your website, and it may be changed every three months, if you wish. Sponsor to furnish camera-ready art in .jpeg or .png format before January 1, 2025 per specifications listed here.	1400 w x 450 h	\$1200	\$2000
<b>B</b>	Rotating Vertical Banner	Your vertical rotating ad will appear on the right side of every website page, except the Home Page, including event pages and the landing page of the online Membership Directory. No more than five (5) ads will rotate on each of two ad spaces created in order to ensure that visitors see your ad as they navigate the website. Sponsor to furnish camera-ready artwork per specifications in .jpeg or .png. Ads may be purchased for 6 or 12 months.	728 w x 90 h	\$900	\$1500
<b>BANNER AD DEADLINES AND PUBLICATION DATES</b>		<p>The following information does not apply to ads/graphics that the CAI-GRIE Chapter Staff will be creating. All sponsor provided Banner Ad Graphics are due to the Chapter Office no later than two weeks before your publish date.</p> <p>The planned 2025 digital ad publish dates are as follows:  <b>12-Month Banner Ads:</b> start on January 1, 2025.  <b>6-Month Banner Ads:</b> start on January 1, 2025 and June 1, 2025</p>			



# HAVE YOU SEEN IT?



In a time when things change rapidly, we know it can be tough to know what's going on in your CAI Chapter. Luckily, you have a place to get the most up-to date information about CAI-GRIE social events, education expos and online education opportunities.

Register your email at [CAI-GRIE.org](http://CAI-GRIE.org)



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