

EXPO TABLETOP EXHIBITORS

Action Property Management	Horizon Lighting, Inc.
Alan Smith Pool Plastering, Inc.	Interiors: By Design
Alliance Association Bank	Kruger Law Firm
AMS Paving, Inc.	Lifetime Vinyl Fence Fabricators, Inc.
Andre Landscape Service, Inc.	MeterNet
Animal Pest Management, Inc.	Mission Landscape
Association Reserves - Inland Empire, LLC	Mutual of Omaha Bank
CBCI Construction	NPG Asphalt
Cornerstone Commercial & Personal Insurance Services, Inc.	O'Connell Landscape Maintenance, Inc.
Empire Technologies Group, Inc.	Park West, Inc.
Epsten Grinnell & Howell, APC	Peters & Freedman, L.L.P.
Fenton Grant Mayfield	PrimeCo Construction
Kaneda & Litt LLP	RGS Landscape & Arbor Care
Four Seasons Tree Care, Inc.	Roy Palacios Insurance Agency, Inc.
Fox & Stephens, CPAs Inc.	S.B.S. Lien Services
FRESHCO Painters	Seacoast Commerce Bank
Garland Restoration, Inc.	Urban Tree Care, Inc.
Harvest Landscape Enterprises, Inc.	Villa Park Landscape, Inc.
	Vista Paint Corporation

EXPERIENCE BOOTHS

Brian Berce Insurance Agency, Inc.	Guard-Systems, Inc.
Diversified Asphalt	PatioShoppers Commercial Pool & Patio Furniture
Elite Pest Management, Inc.	ProTec Building Services
EmpireWorks Reconstruction & Painting	Riley Pasek Canty, LLP
Environmental Concepts Landscape Management, Inc.	The Miller Law Firm

MANAGER & HOMEOWNER LEADER ATTENDANCE SPONSORS

Elite Pest Management, Inc.
Urban Tree Care, Inc.

GRIE MEMBER PRICING:

Manager & Homeowner Education including EXPO:	\$50*
Business Partner EXPO Only:	\$50*
Tabletop Exhibitor:	\$575*
10' x 10' Experience Booth:	\$775*
15' x 15' Experience Booth:	\$995*

Homeowner Leaders can pay \$50 for one session or \$60 to attend both sessions AND EXPO Experience.

*Non-members additional 50%.



EDUCATIONAL EXPO EXPERIENCE

February 27, 2018

Manager Education: 2:00-4:00 pm
EXPO: 4:00-6:00 pm
Homeowner Education: 2:00-4:00 pm & 6:00-8:00 pm



Pechanga Resort & Casino
45000 Pechanga Parkway
Temecula, CA 92592

REGISTER AT
www.cai-grie.org

Manager Education

Concurrent Sessions

2:00-4:00 pm

Legislative Experience 2018 – Legislation, Caselaw & Implementation

Presented by CAI CLAC's legislative Co-Chairs Jeffrey A. Beaumont, Esq., CCAL, and Matt D. Ober, Esq., CCAL

Sponsored by NPG Asphalt

You've heard what the new laws are now experience how they will impact you, your companies, your communities. This two hour interactive workshop experience will review not just the new laws and cases of interest but also, we will unpack each piece of legislation and discuss how these complex new laws will change the way our community associations must operate. We also will discuss how community managers can guide their boards to implement the policies necessary to effectively govern under these new laws, and what these policies must contain. And finally, we will address your questions and concerns about the new laws and how they will change how you manage your communities.

Condo Conundrums – Solar, Marijuana, Smoke, Parking, Noise, etc.

Presented by James R. McCormick, Jr., Esq., CCAL and Shanne Ho, PCAM, CCAM-HR

Sponsored by: Union Bank HOA Services

Condominiums abound in California with many owners and community managers having some manner of experience with condo communities. Condos are a unique entity and often present a variety of challenges due to the often close living quarters. For example, how easy is it to draw the line between the maintenance obligations shared between an owner and an association? How does a condo community deal with nuisance issues (noise, pets, smoking, marijuana, etc.) when owners live so close together? How are disputes between neighbors to be handled by an association? How can a community reasonably address parking issues when there aren't enough parking spaces? As if the issues that have arisen in the past aren't enough, this year condo communities will also have to address changes to laws addressing solar installations on common areas and these same communities will have to address the "balcony bill" in some form in the very near future. Take a trip down condo community lane with us and learn how best to address these condo conundrums!

Each class provides 2 hours of Continuing Education Units towards qualifying recertification.

Homeowner Leader Education

Concurrent Sessions

Session 1: 2:00-4:00 pm

Session 2: 6:00-8:00 pm

(Same classes)

Basic Essentials – Part 1

Instructor: Lisa Tashjian, Esq., Beaumont Tashjian (2:00-4:00)

Instructor: Steven Roseman, Esq., Roseman & Associates (6:00-8:00)

Sponsored by: Tri-County Lighting, Inc.

- **Overview of Common-Interest Communities:** You will learn about the industry, the legal foundation of the various types of associations and the roles of the people who help make associations function.
- **Rule Enforcement:** A demonstration and team exercise will show you the right and wrong way to handle rule enforcement.

Advanced Essentials – Reserves & Maintenance

Instructor: Brittany A Ketchum, Esq. – Beaumont Tashjian (2:00-4:00)

Instructor: 6:00-8:00 - TBD

Sponsored by: Associa-PCM

- The Facilities Contract Process
- Roles and Responsibilities
- Ongoing Maintenance and Reserve Contracting
- Preparing the Request for Proposal (RFP)
- Selecting Contractors
- Evaluating Bids
- Contract Provisions
- Negotiating
- Successful Project Completion

EXPO Hours: 4:00- 6:00 pm

Includes 45+ tabletop vendors and experience booths, music, food, beverages, drawings and no host bar!

Reservations should be made by Feb. 21, 2018. Any reservations made after that date will incur a \$20 late fee. No refunds after Feb. 21, 2018.